

Whitepaper: Cost Savings Using AEM as a Cloud Service (AEMaaCS) Over a 5-Year Period

Executive Summary

Adobe Experience Manager as a Cloud Service (AEMaaCS) offers unparalleled scalability, operational efficiency, and cost savings, revolutionizing the way organizations manage their digital assets. This whitepaper details how migrating to AEMaaCS over a five-year period can save businesses up to **40%** in infrastructure and operational costs while accelerating deployment timelines and improving customer engagement.

Autowoven, an Adobe Solutions Partner, brings over 15 years of expertise in digital transformation. Through strategic migrations and tailored solutions, we have empowered leading enterprises, such as Kaiser Permanente, Ford, and Wyndham Vacations, to achieve remarkable results with AEMaaCS.

Introduction

Traditional content management systems often require significant investments in on-premise infrastructure, maintenance, and IT staffing. AEMaaCS provides a cloud-native alternative that eliminates these challenges by offering:

- Fully managed infrastructure.
- Seamless scalability.
- Automated updates with zero downtime.

Autowoven's partnership with Adobe enables businesses to leverage the full potential of AEMaaCS. By employing best practices and accelerators, we ensure seamless migrations that save costs, reduce deployment times, and enhance operational efficiency.

Key Benefits of AEMaaCS

Adobe Experience Manager as a Cloud Service (AEMaaCS) provides transformative advantages that address modern digital needs. Below is an in-depth exploration of the benefits:

1. Cloud-Native Efficiency

AEMaaCS eliminates the need for expensive on-premise infrastructure by leveraging Adobe's fully managed, cloud-native environment. This shift allows businesses to focus on their core competencies rather than spending resources on managing servers, maintaining hardware, or troubleshooting outages.

Advantages:

- **No On-Premise Hardware Costs**: Hardware acquisition, maintenance, and upgrades are no longer required.
- **Reduced IT Staffing**: By removing infrastructure overhead, businesses can reallocate IT resources to strategic initiatives.
- **Energy Efficiency**: Hosting in the cloud significantly lowers energy consumption, aligning with sustainability goals.

For organizations that have struggled with outdated hardware or capacity constraints, the cloud-native efficiency of AEMaaCS is a game-changer.

2. Scalability and Uptime

Businesses today demand solutions that can grow alongside their needs. AEMaaCS provides automatic scaling capabilities that adjust resources dynamically based on traffic patterns, ensuring optimal performance during peak usage.

Advantages:

- **Auto-Scaling**: Whether launching a new campaign or handling seasonal surges, AEMaaCS ensures websites remain responsive.
- **99.99% Uptime Guarantee**: Adobe's robust infrastructure delivers exceptional reliability, minimizing costly downtime.
- **Global Content Delivery**: With Adobe's distributed network, businesses can serve users worldwide with low latency.

For example, a retailer experiencing traffic spikes during Black Friday sales can rely on AEMaaCS to handle millions of users simultaneously without impacting performance.

3. Continuous Updates

One of the most powerful features of AEMaaCS is its ability to deliver updates and new features without disrupting operations. Unlike traditional systems that require scheduled downtime for upgrades, AEMaaCS ensures businesses stay ahead with zero-downtime updates.

Advantages:

- No Disruption: Updates are seamless, with no impact on ongoing operations.
- **Future-Ready Platform**: Adobe continuously rolls out the latest innovations, ensuring businesses stay competitive.
- **Enhanced Security**: Regular patches and security updates protect against vulnerabilities without requiring manual intervention.

For organizations striving to remain agile in a rapidly evolving digital landscape, continuous updates provide a strategic edge.

4. Streamlined Deployment

Deploying new content and features can be a bottleneck for traditional systems. AEMaaCS revolutionizes this process with Adobe Cloud Manager, an integrated DevOps tool that automates deployments, testing, and monitoring.

Advantages:

- **Faster Time-to-Market**: Deployment cycles are reduced from weeks to hours, enabling quicker rollouts of new initiatives.
- **Built-In Testing**: Automated performance and security tests ensure deployments meet enterprise standards.
- Self-Service Deployments: Teams can initiate deployments independently, reducing reliance on IT.

For businesses aiming to launch campaigns swiftly or adapt to market changes, streamlined deployment processes are invaluable.

5. Integrated Ecosystem

AEMaaCS seamlessly connects with other Adobe Experience Cloud solutions, enabling businesses to deliver unified, data-driven customer experiences. This integration eliminates silos and fosters collaboration across teams.

Advantages:

- **End-to-End Capabilities**: From analytics to campaign management, AEMaaCS integrates with Adobe's suite of tools for a cohesive workflow.
- **AI-Powered Insights**: Leverage Adobe Sensei to personalize content and improve decision-making.
- **Cross-Channel Consistency**: Ensure messaging and branding are aligned across web, mobile, and other touchpoints.

For example, an e-commerce business can use Adobe Analytics to gain insights into user behavior and Adobe Target to deliver personalized product recommendations, all within the AEMaaCS ecosystem.

Cost Comparison Over 5 Years

Cost Component	On-Premise AEM (5 Years)	AEMaaCS (5 Years)	Savings
License Fee	\$750,000	\$0	\$750,000
Maintenance Costs	\$750,000	\$0	\$750,000
Hosting Costs	\$1,000,000	\$0	\$1,000,000
IT Support Staff	\$1,000,000	\$250,000	\$750,000
AEMaaCS Licensing Fee	\$0	\$625,000	(\$625,000) Additional
Total Costs	\$3,500,000	\$875,000	\$2,625,000

Assumptions:

- Licensing fees for AEMaaCS are estimated at \$125,000 annually.
- Costs may vary based on traffic, user base, and enterprise-specific needs.
- IT support costs for AEMaaCS are reduced due to automation.

Proven Expertise: Autowoven's Success Stories

Kaiser Permanente

- Challenge: Streamline their digital transformation.
- **Solution**: Reduced deployment timelines by six months.
- **Result**: Saved \$1M in operational costs and won the Stevie's Award for Best Content.

Wyndham Vacations

- Challenge: Modernize their customer-facing website.
- **Solution**: Implemented AEMaaCS for improved scalability and multilingual support.
- **Result**: Increased customer engagement by 33%.

Ford Motor Company

- Challenge: Integrate AEMaaCS with their existing Adobe ecosystem.
- Solution: Delivered a seamless migration while maintaining brand consistency globally.
- Result: Enabled unified content delivery across all regional markets.

Conclusion

Migrating to AEMaaCS offers substantial cost savings while improving scalability, security, and time-to-market. Over a five-year period, businesses can save up to **\$2.6M** compared to on-premise solutions. Autowoven's tailored solutions and proven expertise ensure a seamless transition to this cloud-native platform.

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